**NM High-Fidelity Wraparound Core Elements Conversion Chart**

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| **☺****THIS IS WHAT YOU WANT****☺** | **☹ THIS IS WHAT YOU HAVE ☹** |
| **Problem**I get in fights at school I can’t stay in one place without running awayI can’t keep a job | **Goal**I want to get off probationI need to get my GED | **Strategy**I want to get into treatmentI have to get a job so I can buy a car | **Vision**I want to be happy and fulfilledI want to be able to take care of myself and have people look up to me” | **Un-Met Need**I want to feel I belong someplaceI need different friends in my life  |
| ***TO CONVERT WHAT YOU HAVE INTO WHAT YOU WANT, ASK…*** |
| **Vision** | What would your life be like if you didn’t have “such” problems?What would be happening if things worked out and you didn’t have to do these things?Tell me a time when this problem wasn’t happening. Describe what that was like.If I had a magic wand and could make these problems go away, what would have happened, and what would be different? | If you were able to reach that goal, what would your life be like then?What would be happening? Who would be supporting you?If you accomplished that goal, how would you feel about yourself? What would you hope others would say about you? | If that strategy really worked, what would be different in your life?What would come after the strategy that would be evidence of success?  |  | Draw me a word picture if this need was met. What would be happening? Who would be there?When you imagine your life with this need gone or addressed, what is it like. Who are you in this new story? |
| **Unmet Need** | Why might someone need to behave this way?What do you think is driving that behavior?What do you think is “underneath” this problem? | What is in the way of reaching this goal? What are the barriers? What do you need help with to reach this goal? | What do you want this strategy to address? Why do you think this strategy will work? Why do you think this strategy is important? | What is in the way of you reaching that vision?What do you think you have to deal with to get there? |  |
| **Benchmark** |  |  |  |  | How will you know that this need is getting meet?  What would I see if we were really making progress in meeting this need?  What would be different in your life if this need was really met? |